

## National Association of Estate Planners & Councils 1120 Chester Avenue - Suite 470, Cleveland, Ohio 44114

	2015 Amelia Island FL	2014 San Antonio TX	2013 Las Vegas NV	2012 Orlando FL	2011 San Antonio TX
Attendee Discipline					
Insurance & Financial Planning	31%	28%	31%	36%	41%
CPA	18%	23%	18%	15%	14%
Trust Officer	19%	17%	16%	13%	13%
Attorney	26%	26%	24%	20%	23%
Other/Unidentified	6%	6%	11%	16%	9%
Repeat Attendance Statistics					
First Time	44%	48%	55%	56%	54%
2-4 times	35%	34%	33%	31%	34%
5-7 times	13%	11%	6%	7%	5%
8+ times	8%	7%	6%	6%	7%
Geographic Data					
Percentage of total attendees from home state of conference	12%	20%	8%	18%	20%

Statistics are based on survey results from each event and are estimated based on the percentage of respondents.

The Association of Choice for Estate Planning Professionals